



## **OmniGlobe Networks EMEA Becomes Authorized Reseller of *Comtech EF Data's Vipersat Network Products***

**Frimley, United Kingdom, September 9th, 2008** – OmniGlobe Networks EMEA, a leading supplier of communications equipment for satellite and terrestrial transmissions today announces that it has become an authorized reseller of U.S.-based Comtech EF Data's Vipersat Network Products. OmniGlobe Networks EMEA has been delivering innovative network solutions to the satellite industry for nearly 25 years. It will start promoting and distributing the Vipersat product line to its extensive customer base, which includes broadcasters, telecom carriers, Internet Service Providers, corporate groups, government departments and international non-governmental organizations.

Designed specifically for network administrators and satellite service providers, the Vipersat Management System (VMS) is a sophisticated automated bandwidth, capacity, and network management system with a high degree of configuration automation. Used in both commercial and government applications, Comtech EF Data's products are deployed in over 160 countries.

The VMS enables users to easily configure their networks and rapidly and effectively respond to network anomalies. The VMS automates the carrier switching and spectrum management processes within the satellite network, allowing SCPC carriers (Single Carrier Per Channel) to be switched automatically based on application, load, or schedule, providing on-demand services and unparalleled space segment savings. When combined with Comtech EF Data's satellite modem technologies, VMS provides dynamic SCPC capacity management.

"Comtech EF Data is a company that keeps developing bandwidth-efficient and scalable solutions products for the telecommunications, broadcast/SNG and defence markets. We are very proud to be an authorized reseller partner of the Vipersat Network Products and to bring bandwidth savings and enhanced performance to both existing networks containing Comtech EF Data modems, and new networks. We believe that the Vipersat Network Products combined with Comtech EF Data's advanced forward error correction and modulation techniques, really is the most competitive, best value bandwidth management tool system available on the market today."



states David Harper, Managing Director and Head of OmniGlobe's International Satellite Communications Division.

“As an authorized reseller partner for our Vipersat Network Products, OmniGlobe Networks has successfully completed operational training on the installation and configuration of the product, qualifying them to sell the product line and to provide level 1 support,” said Fred Morris, General Manager of Comtech EF Data's Vipersat Network Products Group. “This will enable them to better serve their customers by helping them get more from their network equipment.”

The VMS supports centralised management, control and distribution of data, alarms and events. It also supports multiple clients and network management user applications with access to all of the system features simultaneously.

#### **About OmniGlobe Networks EMEA Ltd.**

Based in the United Kingdom, OmniGlobe Networks EMEA has nearly 25 years experience in providing network solutions to the satellite industry and offers a wide range of communications products, including system engineering, custom-tailored satellite equipment, VSAT installations, satellite training courses and a pre and post implementation training and service repair centre. With an ever increasing demand to provide the industry with equipment and services of the highest quality, the company continues to develop supplier and customer relations to maintain its position as one of the leading communications systems provider. OmniGlobe Networks EMEA Ltd is part of OmniGlobe Networks Inc, a leading provider of remote connectivity solutions via satellite and wireless. The company is ISO 9001 certified. For more information, contact the company at Lapwing 440, Frimley Business Park, Frimley, Surrey, GU16 7SZ, United Kingdom, tel: +44 (0) 1276 418 908, email: [info@omniglobe.com](mailto:info@omniglobe.com), or visit the company web site at <http://www.omniglobenet.com/satellite-communications>

#### **About Comtech EF Data Corporation**

Comtech EF Data Corp. manufactures a broad spectrum of satellite communications products, including Satellite Modems, Bandwidth & Capacity Management, TCP/IP Performance Enhancement Proxies, Encapsulators, Receivers, Converters, Amplifiers, Transceivers and



Terminals. All products meet or exceed the standards published by worldwide and regional satellite networks. Please visit [www.comtechedata.com](http://www.comtechedata.com) for more information.

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